

## Product Certifications and International Approvals Policy

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Products manufactured by Juniper Systems, Inc. comply with the following regulatory certifications and approvals:

United States (FCC)

Canada IC (Industry Canada) Certification

European Union (CE Mark)

Cellular Modem Certification (PTCRB)

Juniper Systems Mesa Geo 3G product contains a 3.5G capable GSM-based cellular data modem. The Mesa has been tested to PTCRB and received network device approval to operate on the AT&T network in the United States.

Australia/New Zealand (A-Tick, C-Tick)

PTCRB Operator membership includes operators from all over the world. As of 2011, this includes (from North America) AT&T, Rogers Wireless, T-Mobile USA; (from South/Central America) VIVO PARTICIPAÇÕES, Radiomovil DIPSA S.A. de C.V. TELCEL, EntelPCS, Claro, ANCEL; (from Europe) Gibtel, O2, Telefónica Móviles España, Vodafone Omnitel NV; and MTN (Mobile Telephone Networks – South Africa).

Reseller partners agree to make themselves aware of cellular device approval requirements for their individual markets and to meet those requirements where applicable and ensure local customer support.

Approvals and certifications are intended to address markets where the majority of business opportunities exist. OEM/VAR (Value Added Reseller) partners are responsible for determining if existing product certifications and approvals meet the requirements of the country/region of interest.

OEM/VAR partners who intend to distribute product outside of approved countries/regions shall submit in writing a letter to Juniper Systems confirming that they have identified the appropriate approvals required to distribute product in an intended market and that current approvals meet requirements; or that additional approvals are not required.

Resellers who determine that additional certifications or approvals are required should work with Juniper Systems to obtain additional approvals. There may be instances where Juniper Systems makes a strategic decision to pursue certification for a specific country or region, without the commitment of an OEM/VAR. Where it is shown that there is sufficient business volume in a country or region to justify the expense of obtaining the necessary regulatory certifications, Juniper Systems will obtain the necessary certifications for the product. Sufficient business volume is defined as at least \$400,000 annually. Certifications outside of planned countries/regions may be requested by an OEM/VAR. To move forward with certification of product for a country in which certifications and approvals have not been obtained, upon approval of Juniper Systems, OEM/VAR must issue a Purchase Order (PO) for 200 units (roughly \$400,000). In lieu of a Purchase Order, OEM/VAR must issue payment for \$25,000, which will be refunded to them after purchase of the minimum required quantity.

## Country Certifications for Mesa Rugged Notepad™

All three models of the Mesa Rugged Notepad™ are certified and approved to be sold into the following countries. Certification is based on compliance with each country's regulatory requirements, as well as wireless carrier requirements. If a certain county is not included in this list, please contact Juniper Systems to discuss the possibilities and requirements involved in obtaining proper certification and approval.

Australia (A-tick, C-tick)	Liechtenstein (CE Mark)
Austria (CE Mark)	Lithuania (CE Mark)
Belgium (CE Mark)	Luxembourg (CE Mark)
Brazil (certification pending)	Macedonia (CE Mark)
Bulgaria (CE Mark)	Malta (CE Mark)
Canada (IC)	Netherlands (CE Mark)
Croatia (CE Mark)	New Zealand (A-tick, C-tick)
Cyprus (CE Mark)	Norway (CE Mark)
Czech Republic (CE Mark)	Poland (CE Mark)
Denmark (CE Mark)	Portugal (CE Mark)
Estonia (CE Mark)	Romania (CE Mark)
Finland (CE Mark)	Slovakia (CE Mark)
France (CE Mark)	Slovenia (CE Mark)
Germany (CE Mark)	Spain (CE Mark)
Greece (CE Mark)	Sweden (CE Mark)
Hungary (CE Mark)	Switzerland (CE Mark)
Iceland (CE Mark)	Turkey (CE Mark)
Ireland (CE Mark)	United Kingdom (CE Mark)
Italy (CE Mark)	United States (FCC)
Latvia (CE Mark)	

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